



Product Obsolescence Notification

Issue Date: December 4th, 2019

Dear Customers,

The purpose of this notification is to announce a change to the Box Rail Lancing Machine (BRLM) standard product offering. StoneAge is consolidating our diverse BRLM product offering to align with market demand. We will continue to offer pneumatic dual and triple lance in both a 22k psi and 44k psi versions. StoneAge however, will be obsoleting the single lance 22k psi version and 44k psi version as well as all hydraulic BRLMs. This obsolescence impacts the following packages and as well as their associated assemblies and component parts.

Part ID	Description
BRLM 310H-NPT-PKG	Single Rotary Lancing Machine, Hyd, 25' 15Kpsi/1035Bar Package
BRLM 310-NPT-PKG	Single Rotary Lancing Machine, Air, 25' 15Kpsi/1035Bar Package
BRLM 320H-MP-PKG	Single Rotary Lancing Machine, Hyd, 25' 22Kpsi/1500Bar Package
BRLM 320-MP-PKG	Single Rotary Lancing Machine, Air, 25' 22Kpsi/1500Bar Package
BRLM 330H-HP-PKG	Single Rotary Lancing Machine, Hyd, 25' 40Kpsi/2800Bar Package
BRLM 330-HP-PKG	Single Rotary Lancing Machine, Air, 25' 40Kpsi/2800Bar Package
BRLM 341H-NPT-PKG	Dual Rotary Lancing Machine, Hyd, 25' 15Kpsi/1035Bar Package
BRLM 343H-NPT-PKG	Triple Rotary Lancing Machine, Hyrd, 25' 15Kpsi/1035Bar Package
BRLM 351H-MP-PKG	Dual Rotary Lancing Machine, Hyd, 25' 22Kpsi/1500Bar Package
BRLM 353H-MP-PKG	Triple Rotary Lancing Machine, Hyrd, 25' 22Kpsi/1500Bar Package
BRLM 361H-HP-PKG	Dual Rotary Lancing Machine, Hyd, 25' 40Kpsi/2800Bar Package
BRLM 363H-HP-PKG	Triple Rotary Lancing Machine, Hyrd, 25' 40Kpsi/2800Bar Package
BRLM 370-PKG	Non-Rotary Lancing Machine, 25' 15Kpsi/1035Bar Package
BRLM 380-PKG	Non-Rotary Lancing Machine, 25' 22Kpsi/1500Bar Package

The Key Milestones in this obsolescence process are:

1. Formal Notification of Obsolescence December 6th, 2019
2. Quotes and Orders for the obsoleted products will be serviced through the custom solutions department as of December 6th, 2019
3. Replacement parts are available for a 2-year support period, until December 31st, 2021.

Support Part Option(s):

StoneAge will no longer support items for the above assembly after the date afore mentioned. During this replacement support window ending December 31st, 2021, parts may have a significant lead time and are subject to price change; please call for a quote to ensure proper pricing and to obtain lead time estimations.

Alternative Product Options:

This product is not replaced and future orders will only be available through our custom solutions department.

If you have any questions, please contact your account representative or me directly. Thank you.

Regards,

Melissa Emery-Lundstrom
Product Lifecycle Manager
Stoneage, Inc. | Durango, CO

Melissa.Emery-Lundstrom@stoneagetools.com

970-259-2869 or toll free in the US, 866-795-1586